



LEGAL ADVISORY, LITIGATION AND ALTERNATIVE DISPUTE RESOLUTION

FIRM PROFILE

# INTRODUCTION

MK Consultus LLP (MKC) was established in 2018. The firm's core expertise is litigation and Alternate Dispute Resolution particularly in the Energy, Construction, and Engineering Sectors. The firm enjoys a high-standing reputation, both nationally and internationally.

The firm is committed to providing legal services of the highest international standards. Our goal is to be the firm of choice for clients who value professionalism and commitment to addressing legal challenges. Our in-depth research and preparation, and earnest advice based on our team's honed expertise are a testament to MKC's performance. We work as a team to provide the very best client experience and pride ourselves on providing the very best client satisfaction experience. We work through a group of associates and partner companies to provide a wider area of specialization to cover the most common areas of disputes. However large and complex a situation is, MKC has someone with the necessary expertise to tackle it, supported by the knowledge of colleagues, who are also recognized experts in their disciplines.

MKC has entered into strategic partnerships with globally recognized organizations to increase its capacity and service offerings. We provide tailor-made legal solutions to our clients and are closely associated with various international law firms and international arbitration practitioners across the globe.

Several of our lawyers are Fellows of the Chartered Institute of Arbitrators and on the Approved Faculty List, and serve as university faculty members who regularly lecture on among other topics, arbitration, ADR, and construction law. Our arbitration specialists are multijurisdictional practitioners and possess excellent knowledge of the substantive and procedural different rules applicable in Common Law and Civil Law jurisdictions, including those where the Shari'a laws apply. Our lawyers are qualified to practice in England & Wales, France, Italy, Pakistan, and the United States.























# AREAS OF EXPERTISE

MKC is regularly engaged by domestic and international entities, NGOs, statutory bodies and business individuals to advise and/or represent them in matters involving among others the following areas:

- Construction & Engineering
- Energy & Power
- Oil & Gas
- Admiralty & Shipping
- Climate Change & Environmental
- Corporate & Commercial
- Claims and Dispute Resolution
- Banking & Finance
- Retail
- Property & Real Estate
- Hospitality & Leisure
- Information Technology & Intellectual Property
- Telecommunication & Media
- Conflict Avoidance
- Alternative Dispute Resolution
- Domestic and International Arbitration
- Education
- Healthcare & Pharmaceuticals
- Transportation and Logistics
- Legislative Drafting
- Training and Development

### **Construction & Engineering Law**

We assist our clients with registration and licensing under the Pakistan Engineering Council Act, 1976. We provide registration services to architects and town planners in Pakistan under the Pakistan Council of Architects and Town Planners Ordinance, 1983. Our specialists have extensive knowledge of all relevant industry standard forms of contracts, such as the FIDIC, NEC, the PRAG Rules (European Development Fund), and many ad hoc modified versions of them, especially in Eastern European and Middle Eastern countries.

We assist in contractual entitlements, reducing the risk and level of disputes; mitigating the risk of liability for time & cost overruns; analysis of the key legal risks and opportunities; training on contractual and statutory rights, reporting and record-keeping procedures, and risks; and the execution of projects.

### **Energy & Power**

The firm is assisting various clients in establishing greenfield projects in diverse sectors such as telecommunication, power, and energy. This is in addition to regular clients that include established companies in the telecommunication, power, and energy sector. The firm also regularly advises the two gas distribution companies in Pakistan.

The scope of our practice includes both conventional power projects and renewable sources. We assist our clients with project structuring, tax planning, and regulatory compliance with the Private Power & Infrastructure Board (PPIB), Pakistan Nuclear Regulatory Authority (PNRA), National Electric Power Regulatory Authority (NEPRA), and Public Procurement and Regulatory Authority (PPRA), EPC contracts, project, and conventional loan and equity financing.



#### Oil & Gas

We actively participate in the development of regulations affecting the oil and gas industry. We also collaborate with industry and government departments including Oil and Gas Regulatory Authority (OGRA) to fulfil the sector's growing global, technical, and economic needs. We also regularly review and advise on legislation governing the petroleum business, and we are frequently involved in the acquisition of various petroleum licenses and gas allocations.

### **Admiralty & Shipping**

MKC assists its shipping clients on all spectrums of shipping laws. Our global network of shipping lawyers represents marine transportation and projects around the world, including in Pakistan.

### Climate Change & Environmental

Our Environmental Law service covers all aspects of environment and planning law. We analyze the risks of environmental liabilities and projects and model the most suitable framework to eliminate or manage that risk for government, energy, infrastructure, urban development, construction, manufacturing, and agribusiness industries. We regularly deal with the Pakistan Climate Change Council, the Pakistan Environmental Protection Agency, and the National Climate Change Policy of Pakistan.

### **Corporate & Commercial**

MKC is renowned for its expertise in corporate and commercial matters. The firm has extensive experience in drafting corporate agreements such as Distribution Agreements, Joint Venture Agreements, Share Purchase Agreements, and Franchise Agreements and in preparing the requisite documentation for the incorporation and structuring of companies, partnerships, societies, joint ventures, franchises, amongst others.

The firm also provides legal opinions on corporate/commercial matters such as property, regulatory, competition law, employment law, and intellectual property issues. Our opinions are designed to ensure that all steps taken by our clients insulate them from any possible litigation or complication. MKC offers litigation services ranging from property disputes, winding up proceedings, shareholders disputes, matters arising out of licensing contracts, construction contracts, and sale of goods agreements.

#### Claims & Dispute Resolution

We have extensive experience representing parties in all facets of the dispute resolution process. Our practice involves both Domestic and International Arbitration and Mediation. We advise our customers that dispute resolution is flexible, with numerous procedural options. Dispute Resolution should not be viewed or understood as a clone of litigation, but rather as a legitimate alternative that offers the parties the claimed benefits of time, money, confidentiality, and flexibility. Our team has worked on construction disputes including energy, oil & gas, and infrastructure with several prominent worldwide Arbitration law firms.

### **Banking & Finance**

The firm has substantial experience in banking and finance, having pioneered various innovative financing transactions under the non-interest mode of finance and various rules and regulations of the State Bank of Pakistan. Most recently, the firm has been involved in structuring receivable securitization transactions and issuance of Sukuk bonds.



### **Retail Industry**

MKC advise and represent companies throughout the retail industry, we assist in the wide array of legal issues that arise within the retail industry including marketing, merchandising, cross-border transactions, commercial litigation, general liability, intellectual property, construction/surety, retail labor, and employment, e-commerce, human resources, insurance, and technology..

### **Property & Real Estate**

The scope of our practice includes both conventional power projects and renewable sources. We assist our clients with project structuring, tax planning, regulatory compliance, EPC contracts, project, and conventional loan and equity financing, as well as site lease and acquisition for commercial and residential real estate.

### **Hospitality & Leisure**

We counsel hospitality clients across Pakistan and internationally. We have defended claims involving employment law and regulatory issues. Our lawyers also represent private associations that provide hospitality services (food and beverage). Our lawyers are seasoned litigators who are fully prepared to take a case through trial and appeal. We have tried to verdict numerous premises liability claims on behalf of hotels, including claims involving assaults, slip and falls, and battery, as well as inadequate security, lighting, and negligent hiring and supervision. Our attorneys also have significant experience handling all aspects of labour and employment law matters, ranging from collective bargaining, arbitrations, and grievances to employment discrimination, and workplace harassment.

### Informational Technology & Intellectual Property

The firm considers intellectual property disputes to be a particular specialty. We have procured copyright, patents, trademarks, etc with the Trade Marks Registry (TMR), Intellectual Property Organization — Pakistan (IPO), and World Intellectual Property Organization (WIPO) for local and international clients. We advise corporate entities on brand protection strategies, trademark enforcement, copyright and design ownership, exploitation, and infringement, preferably without resorting to judicial procedures but, if necessary, through litigation.

### Telecommunication & Media

The firm has extensive experience in providing comprehensive legal services to telecom companies. Our services within this area of law range from matters of regulatory compliance to the drafting and filing of judicial review applications against the Federal Government and public authorities that regulate this sector.

Furthermore, the firm is experienced in providing legal advice and representation to both companies and individuals on matters ranging from freedom of speech issues (such as claims for defamation) to contempt of court issues. Moreover, we provide legal advice on advertising, media ethics and reporting restrictions, etc.

### **Conflict Avoidance**

Construction is a significant contributor to the global economy, amongst many procedural complexities; it is usually unavoidable to complete a major construction project without disputes. MKC offers conflict resolution and avoidance for our international construction clients through various services.

Our Dispute Avoidance Panels focus on pre-emptive risk assessment and continual review procedures and comprise Legal, Commercial, Construction/Planning, and Behavioral experts; Dispute Resolution Advisors (DRA) operate as neutral members of the team with the motto of remedying misunderstandings between parties, contractual or non-contractual. The experienced members of our team can sniff out potential issues before they materialize into a claim or a dispute, and our Dispute Review Board (DRB) comprises independent and impartial



professionals selected by you. This is a non-traditional approach to reducing conflicts and costs. The use of Dispute Boards is endorsed as a successful technique for resolving and avoiding disputes in a timely and cost-effective way by the world bank and mandated if using certain forms of FIDIC and NEC contracts.

### **Alternative Dispute Resolution**

The firm has substantial experience in alternative dispute resolution, involving proceedings before experts, arbitration proceedings before local as well as international arbitral tribunals/arbitrators, mediation proceedings, early neutral evaluations, adjudications, dispute avoidance, and dispute resolutions. The firm has recently been engaged in undertaking such dispute proceedings concerning disputes in the power sector.

#### Education

Legal claims and lawsuits against educational institutions and school leaders can encompass a wide variety of issues, ranging from labour and employment matters to governance concerns. Our lawyers also work closely with our education industry clients to identify and address problems before they escalate into costly litigation. We draft and review institutional policies and procedures and provide training seminars and programs on a wide range of legal matters to help ensure that our clients comply with expanding government laws and regulations.

### **Healthcare & Pharmaceuticals**

Healthcare and pharmaceutical Industries operate in one of the most challenging and heavily regulated sectors of the economy. As the laws and regulations governing the healthcare industry continue to evolve and expand, healthcare providers and organizations need to have access to experienced attorneys who can help guide them through the complex legal matters they are likely to encounter.

MKC is well-equipped to address the diverse legal challenges facing members of the healthcare and pharmaceutical industries. We represent a broad array of institutional and individual providers in medical malpractice claims, labor and employment law issues, general liability claims, fraud and unfair business practice claims, multinational acquisitions, licenses required for manufacture, sale, and import of drugs, product registrations and environmental compliance and other regulatory compliance with Drug Regulatory Authority of Pakistan.

### **Transportation & Logistics**

We have a deep understanding of the industry and the complex federal and state laws governing its operations that apply to owners and operators of tractor-trailers and chassis. Our attorneys advise and defend industry clients against personal injury, property damage and other claims stemming from accidents that occur on the road. We also represent insurance companies, including Protection Indemnity Clubs, which insure trucking companies and chassis owners for these types of risks.

### **Legislative Drafting**

The firm has advised the Federal and Provincial Governments on the drafting of primary and secondary/subsidiary legislative proposals and measures.

### **Training & Development**

MKC and its panel of highly qualified lawyers and academics provide training and development courses to Judges and lawyers including forms of contract, FIDIC, Dispute Avoidance, and Management, Tendering and Procurement Processes, ADR in Construction, ADR in Energy, and Expert Witness Training. The firm in collaboration with CIArb Pakistan Branch also provides training and accreditations in ADR, and Mediation through the CIArb Approved Faculty List.



# SERVICES

### Litigation

Court litigation is the most prevalent way of dispute resolution in Pakistan. In certain instances, lawsuits can become the only alternative accessible to a client. For these situations, MK Consultus can assist with the administration and coordination of the needed legal team. Our considerable expertise with large-scale construction claims allows us to provide litigation support in matters requiring careful coordination of case preparation, advocacy, and expert witnesses.

Procurement Disputes and Construction Litigation Support are two areas where our team excels. Our team's commercial expertise and construction experience make MK Consultus the firm of choice for construction litigation.

#### Arbitration

Arbitration makes your business stronger by providing you with a method of dispute resolution that is neutral, binding, and enforceable. Arbitration is not only confidential; it is also consensual and allows the parties to appoint their own arbitrator. The global construction business is highly litigious and arbitration has quickly become the most preferred form of dispute resolution in the international market.

MKC supports its clients in their arbitration proceedings with specific insight, knowledge, and subject matter expertise in ad hoc and international arbitration. we believe in contractual conflict resolution. Our legal expertise centres around the resolution of disputes with a keen focus on our client's end goal along with contractual and procedural intricacies. Our legal team provides customers with an easy-to-understand and professional experience.

We frequently conduct international arbitrations for our international and domestic clients and provide consultancy in construction, energy, oil & gas, and infrastructure-related matters.

### Claims & Dispute Management

Our team has experienced construction and engineering law experts who can help evaluate our client's claim before going into any form of the dispute resolution process. It helps identify the nature of the remedy which can be secured by triggering a preferred form of Dispute Resolution process.

Our Dispute Resolution service includes negotiation, mediation, adjudication, arbitration, neutral evaluation, and litigation. Alternate Dispute Resolutions processes like arbitration, mediation, adjudication, and expert determination are now being used more frequently. Based upon the need, effectiveness, and efficaciousness of the remedy for our client we choose the form of dispute resolution method.

### **Alternative Dispute Resolution**

Voluntary and contractual alternative dispute resolution (ADR) methods are effective tools for both parties in a dispute to address the issues at hand. The aim behind our ADR services is to help you get your business operational and back on track, at minimum cost and as soon as possible.

MKC employs a multi-pronged approach, simultaneously facilitating our clients with both alternative and online (remote) dispute resolution, advisory, and consultancy services while bypassing the need for a stay of proceedings.



We offer arbitration, negotiation, adjudication, conciliation, and mediation; and appeared as expert witnesses and independent reviewers. Our ADR services encompass prospective and forensic delay analysis, document preparation, and expert testimony in the pursuit and/or defence of contractual claims for delay, disruption, variations, and general damages.

MK Consultus can assist you with your ADR needs as your legal counsel as well as a third-party moderator. For further information, please contact our office.

### **Advisory**

If you require a better assessment of your legal position in a dispute or wish to pre-emptively evaluate for any risks in your business before engaging the services of attorneys. We provide advisory and consultancy services to our domestic and international clients in a range of disciplines.

Our bespoke international advisory and consultancy service provides our clients with a layer of assurance to assist in identifying and mitigating unintended risks to deliver optimum performance. We can help you determine the need for legal intervention. Our goal is to give you the best-unprejudiced claims assessment.

MKC offers comprehensive professional and legal advisory and consultancy for contract documents and their operative terms. We recognize that it is critical for organizations exposed to contractual risk.

### **Training & Development**

We believe that continually working to improve your knowledge base and sharpening your skillset is an integral part of a successful business. MKC has garnered considerable global support in our efforts to train and connect our clients with individuals and organizations to benefit their business development plans.

We offer our clients our substantial experience in the provision of in-house seminars, public seminars, and training workshops dealing with all contractual aspects of construction contracts and effective contract administration. Our training, seminars, and workshops are tailored to suit the precise needs of the client and industry, typically ranging from short sessions of 1 to 2 hours to several structured sessions spread over several weeks.

In addition, MKC regularly partners with well-known organizations to provide training and seminars, including CIArb Pakistan.





Email mian.javaid@mkconsultus.com

### **Areas of Expertise**

- Litigation
- Arbitration
- Construction & Energy

### Education

**Bar Transfer Test**Bar Standards Board, London

M.Sc. Construction Law and Arbitration
King's College London

LL.B.
University of Punjab, Lahore

B.Sc. (Civil Engineering)
UET, Lahore

B.A.
University of Punjab, Lahore

# MIAN SHERAZ JAVAID

Barrister

Arbitrator- Mediator- Adjudicator- Dispute Resolution Advisor - DAB- DRB Admitted to practice in 2002.

## Experience

Barrister Mian Sheraz Javaid is the first qualified barrister of Pakistan. He is the managing partner of MK Consultus LLP and works as a counsel, arbitrator, mediator and adjudicator, a qualified civil engineer with more than 20 years of experience in all aspects of construction litigation and contract drafting and negotiation. Mr. Javaid is also the founding Chair of the Chartered Institute of Arbitrators, Pakistan Branch.

Mr. Javaid is highly qualified in dealing with construction and energy matters, with his core area of expertise being arbitration. He has worked in multi-jurisdictional issues concerning both public and private sector entities and advising them on matters relating to engineering and contractual interpretation issues.

# Qualifications

Chair - Chartered Institute of Arbitrators - Pakistan Branch (CIArb Pakistan)

Fellow of the Chartered Institute of Arbitrators (FCIArb)

Fellow of the Chartered Institute of Civil Engineering Surveyors (FCICES)

Fellow of Prime Dispute (FPD)

Member of the Honorable society of Gray's Inn

Member of Institute of Civil Engineers (ICE)

Member of Pakistan Engineering Council (PEC)

Member of Institution of Engineers Pakistan (IEP)

Member of Lahore Bar Association

Member of the Lahore High Court Bar Association





Email nasir.khan@mkconsultus.com

### **Areas of Expertise**

- Litigation
- Arbitration
- Construction & Energy
- Expert Witness
- Contract Solutions.

## Education

M.Sc. Construction Law and Arbitration
King's College London

M.Sc. Project Management
Queen Mary University of London

LL.B.
University of Law

B.Eng. (Civil Engineering)
NED UET, Karachi

# NASIR KHAN MBE

## Experience

Mr. Khan is a skilled and dynamic leader with 20 years' experience providing total solutions of procurement, commercial, dispute avoidance, management, and resolution. He is an engineer, chartered quantity surveyor, chartered procurement specialist and is legally qualified. He has fellowship of various institutions and acts as an expert, mediator, adjudicator and arbitrator. His practice primarily focuses on construction, infrastructure, and energy law.

He is versatile and well-versed in the successful delivery of major projects including energy, utilities, commercial property, oil and gas, manufacturing, ports, highways and rail. Nasir has led large and complex procurement programmes, as well as claims on quantum, delay and engineering issues.

Before joining MKC, Mr. Khan worked for Contractors, public sector and in a consultancy capacity across the globe working on avoidance, management and resolution of disputes.

# Qualifications

Vice Chair - Chartered Institute of Arbitrators Pakistan Branch (CIArb Pakistan)

Fellow Chartered Institute of Arbitrators (FCIArb)

Member of International Construction Projects Committee of the International

Bar Association (IBA),

Member of the Franco-British Lawyers Society,

Member of the Dispute Resolution Board Foundation,

Member of International Pipeline & Offshore Contractors' Association.

Fellow Chartered Institute of Purchasing & Supply (FCIPS)

Fellow Chartered Institute of Civil Engineering Surveyor (ICES)

Member International Bar Association (IBA)

Member Engineering Council, Pakistan (CEng. in progress)

Lecturer King's College, London - MSc. Construction Law and Dispute

Resolution Programme





Email samad.rana@mkconsultus.com

### Education

LL.B. (Hons.)
SOAS University of London

L.L.M. – International Taxation
University of Georgetown

### ABDUL SAMAD MUHAMMAD RANA

Advocate Supreme Court Admitted to practice in 2012.

### **Areas of Practice**

Mr. Samad Rana has been practicing as a lawyer and has garnered a sterling reputation as a corporate, commercial, and constitutional litigator and consultant. He has appeared before the superior courts in complex matters of litigation involving criminal, civil, corporate, commercial, banking, constitutional, and family laws.

Mr. Rana particularly focuses on Commercial Law, Contract law, Company Law, Arbitration (International and Domestic), Oil and Gas concessions, Telecommunication Laws, Infrastructure and Power Projects, Public Procurement Laws, Banking Law, Financial Transactions, Equity and Trusts, Law of Charities and Non-Profit Organizations and Administration of Estates and Inheritance laws and general Civil law.

His specialized projects include detailed legal and regulatory due diligence of Pakistan State Oil, a public sector oil marketing company engaged in the sale and transportation of oil, diesel, etc. for its proposed privatization. The project involved the review of secure data placed in virtual data rooms, assessment of all legal and regulatory issues involved in the proposed privatization, analyzing best international practices for privatization, preparing comprehensive reports of findings on all issues, and advising on all matters as required from time to time.

Mr. Rana has worked in conjunction with the federal and provincial governments of Pakistan on drafting legislation. Particularly, he has worked alongside the Ministry of Law and Justice on drafting the Companies Act, 2017 on several provisions specifically on the winding up procedure. Furthermore, Mr. Rana has also aided the drafting of the provisions on the delimitation of constituencies in the Punjab Local Government Rules 2013.

# Qualifications

Member Punjab Bar Council

Life-time Member High Court Bar

Life-time Member Lahore Bar Association

Member Supreme Court Bar Association

Regularly Published Author - Pakistan Law Journal

Member Tax Bar Association





Email shoaib.atta@mkconsultus.com

### Education

LL.B. (Hons.) LUMS - Shaikh Ahmad Hassan School of Law

# AHMED SHOAIB ATTA

Advocate High Court Admitted to practice in 2019.

### **Areas of Practice**

Mr. Atta's legal practice mainly involves the legal areas pertaining to Corporate Finance, Commercial matters, Mergers and Acquisitions, Internal Corporate Good Governance, Corporate Compliance, Regulatory work, legal consultation on Investment and Financing, banking, Civil, Criminal, HR, Labour, Service matter, Property/Real Estate and Acquisition.

He has been advising large scale corporate entities on complex legal matters. Notwithstanding that litigation is his forte and inter alia he is an expert in Corporate and Commercial Litigation of wide array. Mr. Atta has extensive experience in contract drafting and a substantial part of his practice involves drafting and advising on international and domestic contractual transactions.





Email shehnoor.qaiser@mkconsultus.com

## Education

**B.A.**University of Sargodha

LL.B. (Hons.)
University of London

# SHEHNOOR QAISER

Advocate

# Experience

Ms. Qaiser advises clients over the course of dispute resolution proceedings, with a focus on civil, commercial, constitutional and real estate matters. She assists the partners in a range of litigation matters in the Honourable High Courts. Ms. Qaiser has also developed vital experience in matters pertaining to corporate transactions, company regulatory and compliance matters, commercial leasing, employment, succession and family law.

# Qualifications

Civil & Commercial Mediator

Civil Mediation Council

Singapore International Mediation Institution





Email rabia.zafar@mkconsultus.com

## Education

LL.B. (Hons.) LUMS - Shaikh Ahmad Hassan School of Law

# RABIA ZAFAR

Advocate

# Experience

Mrs. Zafar is a member of the litigation counsel at MK Consultus. She started her career in 2019 with civil and corporate advisory, as well as detailed research and development in Labour Laws and Human Rights in Pakistan. She specializes in research and drafting, her legal practice pertains to commercial law, constitutional law, labour law, tax law, corporate compliance and commercial arbitration, construction law.

# Qualifications

Civil & Commercial Mediator

Civil Mediation Council

Singapore International Mediation Institution





Email kashaf.fatima@mkconsultus.com

## Education

LL.B. (Hons.)
University of London

# KASHAF FATIMA

Advocate

# Experience

Ms. Fatima has research experience of litigation, ADR, corporate and civil law. She has been tendering her legal services to leading business entities, public bodies, and regulators encompassing litigation, transactional and advisory engagements.



# OUR EXPERIENCE

#### **DOMESTIC**

#### Lahore Development Authority, Government of the Punjab

Advising the LDA, Government of Punjab on one of the most ambitious real estate development projects of Pakistan comprising the development of a Ravi City, Lahore. Detailed due diligence to identify Constitutional, legal, and regulatory issues relevant to the development and operations of a modern city; identifying international best practices and models for the development of modern and efficient cities and legal and regulatory reforms needed; to propose legislative amendments required to give effect to reform proposals.

### **Transport Department, Government of the Punjab**

Advised the Government of Punjab in its proposed establishment of a metro/subway underground train system in Lahore along the lines of modern metro/subway train systems in the world. Mandated detailed legal and regulatory due diligence, deliverables included Draft and Final Reports as well as drafts of new statutes and rules thereunder for establishing a regulatory authority and establishing the first licensee operating company in the public sector with provision to have further licensees for operating on different routes in the system.

#### Lahore - Islamabad Motorway Project

Part of the Legal team overseeing the sale of Lahore – Islamabad Motorway Project through the issuance of sukook bonds, including detailed legal due diligence of acquisition of immovable property in connection with US\$ 500 Million Pakistan's first International Sukook issue.

### Pakistan State Oil

Advised acquirers on the potential acquisition of an oil marketing company, including detailed legal due diligence of human resource matters and the immovable properties of the Company.

### **Lahore Ring Road Project**

Appointed member of the Ring Road Committee constituted by the Government of Punjab, headed by the ex-Chief Secretary late Mr. A.Z.K. Sher Dil, to examine and report on the acquisition of land and completion of the ring road project.

### Commercial Banks

Routinely acting as team leader for teams charged with the assignment to carry out detailed legal due diligence of portfolios held by commercial banks to ascertain compliance with prudential regulations of the State Bank of Pakistan and applicable provisions of law and internal policies of the Banks. Opinions on Banking Laws and Company Matters, particularly for PTCL, PTML, Bank Al-Habib, National Bank of Pakistan, Finja Microfinance Bank, and MDS Foods.

### MCB Bank Limited

Advised the Company relating to due diligence and acquisition of a local Islamic Bank, including human resource issues and immovable properties owned/leased by the Bank.



#### **HBL Microfinance Bank**

Performed due diligence and verification of property documentation for high-profile interbank contracts.

### Acquisition of Saudi Pak Insurance Company Limited

Advised acquirer on acquisition stake in a listed insurance company, and filed with the Competition Commission of Pakistan.

#### Hunza Sugar Mills Limited - Sale of assets and land by Shakarganj Mills Limited

Advised the Company, as a buyer, on the sale of assets and land by the seller engaged in the sugar industry, and preparing all required documents including sale deeds, applications before the Competition Commission of Pakistan, etc.

### **Lahore Electric Supply Company Limited**

Advised the company on the status of the workers' welfare fund (WWF) in light of conflicting judgments of the High Courts.

#### Din Viberactive Pvt. Ltd

Advised the company on the status of the workers' welfare fund (WWF) in light of conflicting judgments of the High Courts.

### Rental Power Company and Power Purchaser

Facilitating mediation between the parties in relation to a rental power project.

### **Nishat Group**

Advised a consortium of local and foreign acquisitions of multiple IPPs in Pakistan.

#### Various Independent Power Projects (IPPs)

Set up various IPPs under the 1994 and 2002 Power Policy, regularly advising matters relating to licensing, traffic applications, regulatory affairs, negotiations, litigation reports, and security and due diligence.

### **Government of Punjab**

Carrying out detailed legal and regulatory due diligence for a proposal of setting up a mega-project near River Ravi.

#### **Private Acquisition**

Advising acquirer on the acquisition of a private Ed-tech Company by an international developer.

### **City District Government Faisalabad**

Advised City District Government Faisalabad on privatization of solid waste management.



### **Multiple Clients**

- Advising and representing multiple clients in all matters relating to human resources, labour, industrial disputes, etc., and in this regard:
- Drafting/vetting of all types of employment-related documents, e.g., employment letters, show cause notices, inquiry notices, termination and dismissal letters.
- Drafting/vetting of outsourcing contracts.
- Advising on employer/employee relationship issues.
- Advising on industrial disputes between the employer and the collective bargaining agent (CBA).
- Advising on employer/department-related issues, i.e., Employees' Social Security Institution and Employees' Old-Age Benefits Institution, and conducting cases before the Commissioner Social Security, Social Security Court, Adjudicating Authority, the Board of Trustees, and the High Court.
- Conducting due diligence of companies/establishments about their entire human resource matters, before the transfer of management, acquisition of shares, or purchase of industrial units.
- Conducting cases before the commission of Social Security, Social Security Court, Adjudicating
  Authority, the Board of Trustees, Wages Authorities / Commissioners Compensation, Labour Courts,
  Punjab Labour Appellate Tribunal, Provincial and Federal Service Tribunals, and the High Court.
- Drafted contracts for Orange Line Project, Lahore Transport Company, Syndicate Finance Facility for Pak-Kuwait Investment Company Pvt. Ltd, Supply Contacts for GSM Equipment and Software for Warid Telecom, Employment Contracts for Coca-Cola beverages, international IT firms, etc., Exclusivity Contracts for Aquafina and Pepsi Beverages and Lease Agreements, NDAs, MOUs and other bespoke agreements for various Pakistani companies.
- Drafted and registered Charitable Trust Deeds for multiple clients.
- Assisted in the Initial Public Offer, Zeaphyer Textile Ltd and D.S Industries Ltd, and ESOP for private clients.
- Advised a Pakistani telecom company for allotment of satellite space.
- Advised clients on various turnkey projects in the housing, construction, and real estate sectors.
- Advised Government of Punjab on parking tower project on BOT basis.
- As part of advice to the Middle Eastern Bank on waqf laws in Pakistan, undertook a detailed review of the waqf laws.
- Advised a private company in relation to a public-private partnership project in the health sector in Punjab.
- Representing companies in matters involving regulatory and company law issues before the Securities
  and Exchange Commission of Pakistan (SECP) and the Competition Commission of Pakistan (CCP).
- Representing companies in matters involving regulatory and company law issues before the Securities and Exchange Commission of Pakistan (SECP) and the Competition Commission of Pakistan (CCP) seeking exemption and permission with respect to various merger transactions and agreements.



#### INTERNATIONAL

#### **Multiple Clients**

- Representing two Claimant-related parties in ICSID arbitration proceedings against the Republic of Colombia in a dispute relating to a mining concession under the Colombia-Switzerland BIT.
- Representing a Turkish contractor in ICC arbitration proceedings in relation to the termination of a supply contract in connection with a major Middle Eastern airport.
- Representing a Turkish architectural company in ICC arbitration proceedings in relation to the payment of design works in connection to a commercial development located in Eastern Europe.
- Represented an Italian subcontractor in ICC arbitration proceedings deriving from construction works completed in Qatar in relation to a transport project.
- Represented a Korean company against a Swiss corporation in relation to the payment of a commission deriving from a sale procurement contract concerning electronic appliances.
- Represented a major French power supplier in ICC arbitration against its subcontractor in a dispute relating to defective electricity meters.
- Represented a Brazilian oil company in ICC arbitration proceedings derived from a US\$ 900 million dispute subject to French law against the Great Man-Made River Project Authority and relating to the drilling of wells to extract groundwater from the Libyan desert subsoil.
- Represented a Dutch corporation in ICC arbitration proceedings against a Delaware corporation derived from a Satellite Service Agreement.
- Represented a Delaware corporation and its Danish subsidiary in ICC arbitration proceedings against a
  Chinese State-owned company relating to various license agreements for the manufacturing of specialty
  chemicals for the steel industry
- Represented an Asian State entity against a European defence contractor regarding the payment of commissions to an agent for the sale of military equipment.
- Acted as counsel in an ICSID arbitration based on the Netherlands-Tunisia BIT following the alleged expropriation of foreign investment in a national bank of Tunisia.
- Represented an American pharmaceutical company in SCC arbitration proceedings against a Russian distributor
- Represented the Republic of Costa Rica in ICSID arbitration proceedings brought by two Swiss investors under the Swiss-Costa Rica BIT regarding the alleged mistreatment of their investment in the country's gas market
- Assisted a group of coal mining companies in an ICSID arbitration brought by the Provincial Government
  of East Kalimantan claiming entitlement to interest in a coal mining operation in the eastern coastal area
  of the province
- Represented the Republic of Ecuador in UNCITRAL arbitration proceedings initiated by a US corporate investor under the Ecuador-U.S. BIT regarding alleged breaches of international law resulting from



- changes to electricity sector regulations and from the local regulator's decision to require electricity barges to generate electricity during a drought-induced energy crisis in Ecuador
- Represented the Russian Federation against Spanish investors in Stockholm Chamber of Commerce (SCC) treaty-based arbitration proceedings regarding alleged expropriation and unfair/inequitable treatment under the Russian Federation-Spain BIT
- Represented S.E.C.O.L. SpA in proceedings before the Paris Court of Appeal for the annulment of an ICC arbitration award
- Represented Elsag Datamat SpA in litigation proceedings before the Paris Commercial Tribunal in a dispute relating to an employment agreement
- Assisted State entity in relation to a dispute relating to the design of a cargo terminal in Qatar
- £200 million port infrastructure claims advisory and dispute resolution services handling all negotiations and response to the contractor with regards to various claims relating to unforeseen ground conditions, asbestos, ecology, Covid-19, design, and scope changes
- Energy to waste (efw) projects (7 no.) at different stages of construction costing more than £1 billion where we were appointed as strategic claims advisor, supporting with the identification, preparation, and defence of claims.
- FIDIC MDB (pink book) water salination project required analysis of a contractual situation on the project, guidance on the dispute resolution strategy and mediation.
- FIDIC White book major rail programme in East Europe where we provided opinions on all claims relating to the project.
- Confidential hydro plant project to assist in the management of the contract entered between EDF and its contractors. We were required to conduct identification of contractual or jurisprudential support points to constitute a counterclaim towards the contractors.



### Office Address

### Pakistan

7AXX Commercial Area, Khayaban-e-Iqbal, Phase III DHA, Lahore

### Website

www.mkconsultus.com

### **Email**

### **United Kingdom**

76 Lilleshall Avenue, Monkston, Milton Keynes, MK10 9HX United Kingdom

### Telephone

+92-1111-000-MKC (652)

